



Did You Know?

Key Statistics for Small Businesses

Tennessee’s small businesses, defined as companies with fewer than 500 employees, are key to the state’s well-being. They account for a significant share of the state’s economic production and hiring.

- In 2008, Tennessee’s small businesses totaled 552,653. Of these, 99,339 were employers, and they accounted for 45% of private-sector jobs in the state.
- Small firms made up 97% of the state’s employers.

For other small business data and analysis, visit www.sba.gov/advocacy/847.

Additional information can be found on the website <http://web.sba.gov/list>.

Welcome

Welcome to our April issue – Spring has sprung! Be careful of all the insects that are out and about.



Farewell Scott Shepherd

After 32 years of working at the ETPP Site, Scott Shepherd, Deputy, Subcontracts, Procurement, and Property, has retired. His last day with URS | CH2M Oak Ridge (UCOR) was March 29.

Scott started working at K-25 in 1980 with Union Carbide Corporation Nuclear Division (UCCND). During his years with UCCND, Scott worked in construction engineering, resource planning, and scheduling at ORNL, Procurement Coordination at Y-12, and then moved to Townsite (Charlotte and Cheyenne Halls) to begin his procurement career in 1981.



In 1984, Martin Marietta took over operation of the plants and Scott continued working in Procurement at Townsite. Martin Marietta later became Lockheed Martin, and Scott continued his procurement career at the company’s Tri-County facility. Scott continued with Bechtel Jacobs Company when it won the contract in 1998, and moved the procurement group to ETPP. Scott’s responsibilities increased over the years and he became the Bechtel Jacobs Company procurement manager from 2008 to 2011.

Scott has worked on a variety of fixed-price and cost-type procurements ranging from simple electrical and other off-the-shelf equipment to complex operating systems and support services subcontracts.

One unique experience was working on the acquisition and subsequent installation

of a new telephone switch and associated cables to upgrade the phone system on the Oak Ridge Reservation.

We wish Scott well and thank him for all his contributions. He will be spending more time with his wife, Debbie, enjoying the outdoors, fishing, boating, and riding bikes. Both Scott and Debbie are native Oak Ridgers. Scott has two grown daughters and two grandchildren—a boy and girl—all waiting to enjoy time with Grandpa. Scott will start coaching his granddaughter’s softball team.

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What is the Office of Advocacy?

The Office of Advocacy is the independent voice for small business in the Federal Government and the source of small business statistics.

The Office of Advocacy is the watchdog for the Regulatory Flexibility Act (RFA), which requires federal agencies to review regulations for their impact on small businesses and consider less burdensome alternatives. The Office of Advocacy advances the views and concerns of small business before Congress, the White House, the federal agencies, the federal courts and state policy makers. Visit www.sba.gov/advocacy/849/12162 to explore the 20-plus years of small firm information.

The Office of Advocacy defines a small business as an independent business having fewer than 500 employees. (The definition of “small business” used in government programs and contracting varies by industry; see www.sba.gov/size.)

National Contract Management Association Luncheon

Date: May 2
Location: DoubleTree Hotel
in Oak Ridge
Speaker: Tony Fountain,
UCOR Business
Manager

If you would like to attend, please contact Vicki Dyer at (865) 483-9332; email - vdyer@scisale.com

Legislative Briefs

DOD, GSA, and NASA Implement SBA Regulations Establishing the WOSB Program (originally published by the Corporate Small Business Liaison Office)

Effective April 1, 2011, The Department of Defense, General Services Administration, and NASA issued an interim rule amending the Federal Acquisition Regulation to implement section 8(m) of the Small Business Reauthorization Act of 2000 (Public Law 106-554). The act authorizes federal agencies to set aside contracts for women-owned small business (WOSB) and economically disadvantaged women-owned small business (EDWOSB) in industries where WOSBs are underrepresented. Section 8(m) authorizes contracting officers to restrict competition for federal procurements of up to \$3 million to eligible WOSBs (\$5 million for manufacturing) in industries where a finding of underrepresentation has been established by the SBA. The WOSB under consideration must be a least 51 percent unconditionally and directly owned and controlled by women who are U.S. citizens. Additionally under the interim rule, a contracting officer can restrict competition but must expect that two or more concerns will submit offers, and the protest of the size and status of the WOSB in question does not preclude the contracting officer from awarding the contract.



Business Opportunity Sessions (BOS)

BOS is an outreach program that connects Technical and Acquisition Officials with small businesses. The BOS program stimulates small business participation in DOE contract opportunities. On a recurrent basis, BOS sessions are held at DOE Headquarters in Washington DC. The BOS consists of:

- Overview of “How to do Business with DOE”
- Overview of target program offices in relation to mission
- Current and upcoming contract opportunities
- Networking opportunities
- One-on-one matchmaking sessions

For information on attending a BOS, email BOS@hq.doe.gov or call (202) 586-7377. Find out about upcoming Business Opportunity Sessions at: <http://smallbusiness.energy.gov>.

DOE Small Business Summits

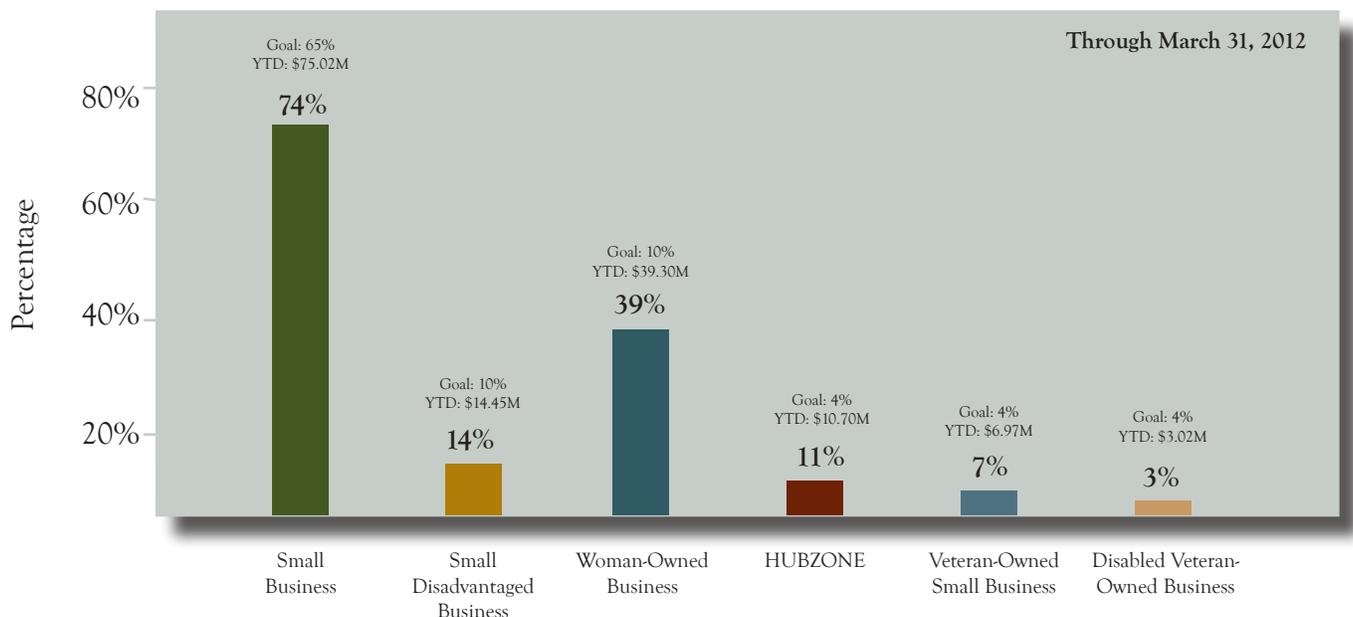
This year DOE decided to make a change to its conference program – instead of holding a single national conference, it is spreading them out across the country, partnering with national laboratories and field sites to bring Small Business Summits to small businesses.

Following is a listing of Summits that have been scheduled this year:

- Kirtland Small Business Quarterly Networking Event, Albuquerque, NM, February, 1, 2012
- Bridging Partnerships Small Business Symposium, Richland, WA, April 18-19, 2012
- Empowering Small Business for the Future, Knoxville, TN, July 9-11, 2012

UCOR Small Business Statistics

Summary FY 2012: Percent of Subcontract Dollars Placed with Socioeconomic Firms



Anyone who stops learning is old, whether at twenty or eighty. Anyone who keeps learning stays young. The greatest thing in life is to keep your mind young."

Henry Ford

We would love to hear from you! Please contact us at:

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Important Websites

8(a) subcontracting: www.sba.gov/8abd

Center for Veterans Enterprise: www.vetbiz.gov

Central Contractor Registration: www.ccr.gov

Dynamic Small Business Search: www.diversityinforesources.com

Government Contracting: www.sba.gov/GC

Hispanic Association on Corporate Responsibility: www.hacr.org

HUBZone: www.sba.gov/hubzone

Minority Enterprise Development Hotlist: www.sba.gov/hotlist/minor.html

National Association of Small Disadvantaged Businesses: nasdb.org

National Black Business Council: www.nbbc.org

National Center for American Indian Enterprise Development: www.ncaied.org

National Minority Business Council, Inc.: www.nmbc.org

National Minority Supplier Development Council, Inc.: www.trainingforum.com/ASN/NMSDC/index.html

National Women's Business Organization Council: www.nwboc.org

Size Standards: www.sba.gov/size

SUB-Net: web.sba.gov/subnet

United States Hispanic Chamber of Commerce: www.wshcc.com

Veterans: www.sba.gov/VETS

Tennessee Veterans Business Association: www.jointvba.org

Women's Business Enterprise National Council: www.wbenc.org

Women In Business Hotlist: www.sba.gov/hotlist/women.html

Women-Owned Small Business: www.sba.gov/womeninbusiness