



Welcome

Welcome to our July issue. Drive carefully during summer vacation months.

The U.S. Department of Energy (DOE) is the largest civilian contracting agency within the federal government. Over the years, DOE has nearly doubled prime and subcontract achievement at the Department. Throughout our Nation's history, partnerships between small businesses and government have been critical to our economic strength.

Small businesses are a source of pride for working families and a vital investment for our government. This year there have been small business summits throughout the different regions of the country to empower businesses to network and seize opportunities.

The July issue of this newsletter is dedicated to showcasing the first ever DOE/NNSA Small Business Summit, "Empowering Small Businesses for the Future." Freda Hopper, Small Business Program Manager, DOE Oak Ridge, was the chairperson of a very dedicated committee that organized this event.



Meet Teri McCague

Theresa (Teri) McCague is a Subcontract Administrator and has worked at ETPP since 2008. Teri oversees all aspects of procurement functions, including formation, award, execution administration, and closure of various subcontracts (services, construction, MPOs, consulting, etc.). She is the SCA for the Liquid, Gaseous, & Waste Operations project and various analytical laboratory services for ETPP.

From 1998 to 2008, Teri worked at B&W Y-12 as a Subcontract Administrator for Construction. Prior to Y-12, Teri worked for Bechtel Corporation and has more than 35 years of service, working in the various areas of Subcontract Administrator, Small Business liaison, Human Resources representative, and administrative assistant.

Teri has two grown children and four grandchildren, and enjoys keeping up with her family and grandbabies. Teri enjoys fishing and riding on the Harley with her best friend, Larry, and someday hopes to participate as a Patriot Guard to honor our fallen veterans.



Teri
McCague

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DOE Names RSI Woman-Owned Small Business of the Year

DOE has recognized UCOR subcontracting partner Restoration Services, Inc. (RSI) as its Woman-Owned Small Business of the Year. RSI has supported the DOE Environmental Management (EM) cleanup mission in Oak Ridge, Portsmouth, and Paducah.

This award recognizes the exceptional performance throughout DOE of a woman-owned small business directly contributing to the accomplishments of core DOE mission objectives and requirements.

In support of UCOR, RSI completed facility characterization work that enabled the acceleration of the demolition of the massive K-25 building. RSI also developed and implemented a centralized approach to characterization that saves the EM program in Oak Ridge approximately \$1.3 million each year.

UCOR President and Project Manager, Leo Sain, offered RSI his congratulations. "RSI is a valued member of our team, we were pleased to nominate them for this award. RSI has great leadership and skilled workers who safely perform complex jobs at a high level."

RSI President, Staci Ferguson said, "RSI appreciates the Department of Energy for recognizing us with this award. Our success is a result of employees who make a commitment to safety, responsiveness, and innovation every day."



Pictured at the award ceremony on June 27 are, from left, LaDoris (Dot) Harris, Director, DOE's Office of Economic Impact and Diversity; Karen Reeve, Small Business Program Manager, UCOR; Staci Ferguson, RSI President; and Rick Ferguson, RSI Vice President.

Regional Small Business Summit Held July 9-11

Monday, July 9 - Registration and booth setup opened from noon to 7 p.m. The summit kicked off with this great networking opportunity for small businesses, large businesses, prime contractors, agencies, and others interested in developing new contacts and learning about opportunities.

The opening reception started at 5:30 p.m. with different food stations around the summit. Freda Hopper, DOE-ORO Small Business Program Manager, welcomed everyone. There were also greetings from the Honorable

Madeline Rogero, Mayor, City of Knoxville; The Honorable Tim Burchett, Mayor of Knox County; The Honorable Tom Beehan, Mayor, City of Oak Ridge and Larry Kelly, Acting Manager, DOE-ORO.

Tuesday, July 10, was a very full day. At 7:30 a.m., registration opened, continental breakfast was served, and the booths opened.

At 8:30 a.m., the opening plenary began. Rufus Smith, Manager of Diversity, DOE-ORO, introduced the Keynote Speaker, LaDoris (Dot) Harris, Director, DOE's

Office of Economic Impact and Diversity. At 9:45 a.m., the Prime Contractors Leadership Panel: “Reaffirming Support for Small Businesses” began. The first speaker was Leo Sain, President and Project Manager, UCOR; followed by Thom Mason, ORNL Director; Bill Klemm, Deputy General Manager and Senior VP, Operations, Y-12 National Security Complex, LLC; Lee Brooks, Senior Vice President and General Manager, WSI Oak Ridge; Andy Page, Director of Oak Ridge Institute for Science and Education, President and CEO, Oak Ridge Associated Universities; and Cassandra McGee Stuart, Socioeconomic Program Officer, ORNL.

At 11 a.m., a session was held on the Federal prime Contracting Opportunities, NNSA Uranium Processing Facility (UPF) and Environmental Management (EM).

12:15 - 1:15 p.m.: Luncheon Keynote Speaker: Empowering Small Businesses for the Future - Esther Vasar, National Ombudsman and Assistant Administration for Regulatory Enforcement Fairness for the U. S. Small Business Administration.

1:30 - 3 p.m.: Three concurrent workshops were held.

Workshop 1 - Doing Business with the City of Knoxville, Knox County, State of Tenn., TVA, U. S. Army Corps of Engineers, and Office of Clean Coal & Fossil Energy

Workshop 2 - Doing Business with Prime Contractors - Procurement Directors Panel

Workshop 3 - Teaming with Large Businesses

UCOR participated in Workshop 2. There was standing room only for this session. William Thornton III, Director, Procurement Operations, Business Services and Performance Assurance Division, B&W Y-12, LLC spoke on bases of award. Vincent Maivelett, Manager, Subcontracts, Procurement, and Property, UCOR, spoke on proposal evaluation and scoring (how we evaluate proposals). Jack Liles, Contracts & Procurement, Manager, WSI Oak



Madeline Rogero, Knoxville Mayor speaks at the opening reception. Also pictured, from left, are Larry Kelly, DOE-ORO Acting Manager; Tim Burchett, Knox County Mayor; Tom Beehan, Oak Ridge Mayor; and Freda Hopper, DOE-ORO Small Business Program

Ridge, spoke on types of procurement methods utilized (and any rules). Heidi Timmerman, Director of Procurement and Contracts Administration, ORAU, spoke on understanding and responding to RFPs and RFQs; and Jerome Hicks, Director, Contracts Division, UT-Battelle, LLC, concluded with the Top Ten reasons proposals don't win and the value of debriefs. Karen Reeve moderated this session.

From 3:15 - 5 p.m. three more concurrent workshops were held.

Workshop 1 - Project Management Data Overload

Workshop 2 - And Your Question Is: Answers to Hard Questions about Federal Contracting

Workshop 3 - Contract Accounting and Legal Issues

From 5:30 p.m. - 8:30 p.m., the Energy, Technology and Environmental Business Association (ETEBA) presents The JOYful Outing at Latitude 35, 16 Market Square

8 a.m.: Booths open, Program for Veterans, Meet the Veteran Business Owner - A Reverse Matchmaking Event. This was an opportunity for buyers, contracting officers, program managers, and other decision-makers to meet one-on-one with invited small veteran-owned companies.

Scenes from the Small Business Summit



Pictured are Brian Quinley, Chief Operating Officer, and Shannon Eaker, Chief Scientific Officer, from BES Technologies, with Karen Reeve. BES Technologies is a service-disabled, veteran-owned business that specializes in cleaning respirators and other laundry services. The Oak Ridge company was recently awarded a subcontract by UCOR.

Karen Reeve is pictured with Jonathan Williams, Founder of Tennessee Veterans Business Association (TVBA). UCOR is one of the platinum partnership members with the organization.



“Consult not your fears, but your hopes and your dreams. Think not about your frustrations, but about your unfulfilled potential. Concern yourself not with what you tried and failed in, but with what is still possible for you to do.”

Pope John XXIII



LaDoris (Dot) Harris, Director, DOE Office of Economic Impact and Diversity, being interviewed

We would love to hear from you! Please contact us at:

Phone: (865) 576-5643

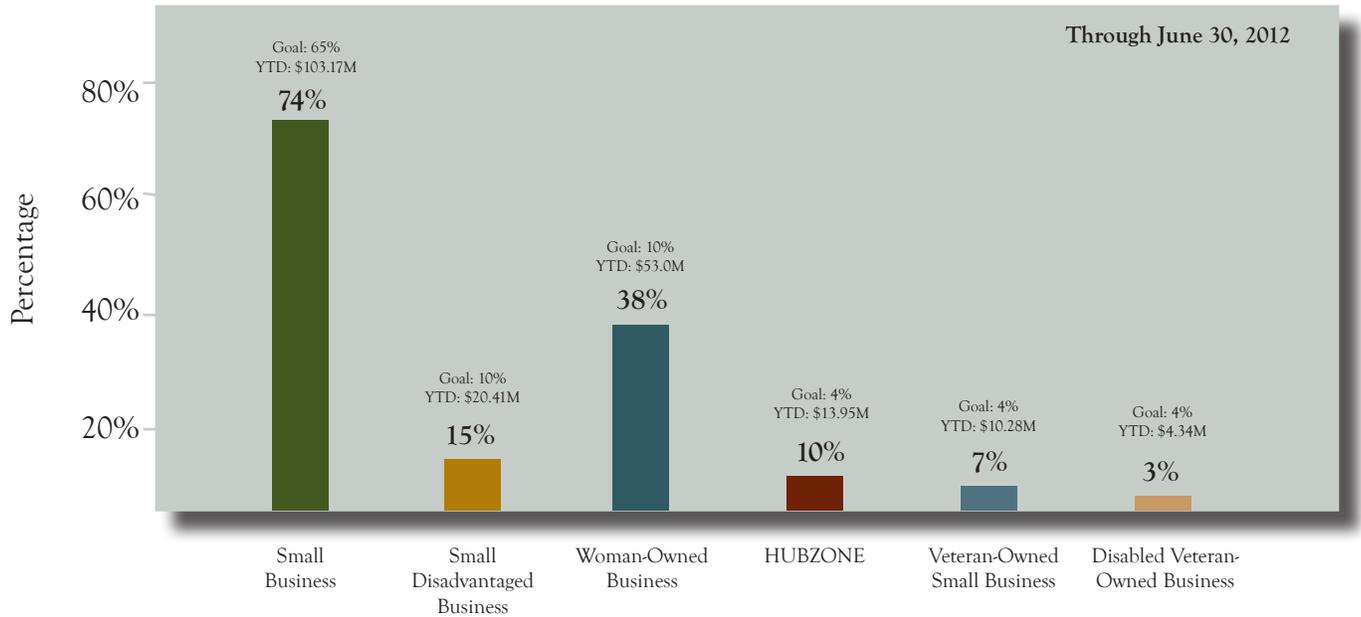
Email: Karen.reeve@ettp.doe.gov

Wayne McKinney, Karen Reeve, and Veronica O’Hearn working at the UCOR booth



UCOR Small Business Statistics

Summary FY 2012: Percent of Subcontract Dollars Placed with Socioeconomic Firms



UCOR is committed to small businesses.