



## Subcontracting Plans (Post-Award)

[Excerpts from Small Business Administration (SBA) First Wednesday 1102 Virtual Learning Series 2014]

### Who can a prime count?

- Primes must collect written size certifications
- Goal categories
- Primes must assign NAICS codes to subcontract
  - Small Business: self-certifying
  - Small Disadvantaged Business: self-certifying
  - Woman Owned SB: self-certifying
  - HUBZone: SBA certified
  - Veteran Owned SB: self-certifying
  - Service Disabled Veteran Owned SB: self-certifying

### SBA Compliance Reviews consist of:

- SBA Performs compliance reviews
  - Orientations
  - Reviews of Individual Subcontract Report (ISR) and Summary Subcontract Report (SSR) data in SBA Electronic Database (eSRS)
  - Full On-Site Compliance Reviews
  - Follow-Up Reviews

### New Code of Federal Regulations (CFR)

- Final Rule, effective 8/15/2013 (Federal Register Vol. 78, No. 136, 7/16/2013)
- Prime contractors must use the subcontractors that were used in preparing and submitting bid/proposal, in the same scope, amount, and quality, if:
  - Offeror referenced the Small Business (SB) in the bid/proposal/SB plan;
  - Offeror has an Agreement in Principal to subcontract with the SB to perform a portion of the contract;
  - SB drafted any portion of the proposal;
  - Offeror used the SB's pricing or cost information, or technical expertise in preparing the proposal; or
  - There is written evidence of an intent or understanding that the SB would be awarded a subcontract if the offeror is awarded the contract.

### Multiple Award Contracts

- A subcontracting plan is required for each multiple award IDIQ contract (including Multiple Award Schedule) where the contract value is greater than \$650,000 (\$1.5M construction) and subcontracting opportunities exist
- Prime contractor will submit subcontracting reports for individual orders to agency annually
- Agency funding order will get the SB credit
- Agency funding order may establish SB goals for the individual order, blanket purchase order, or blanket order agreement, at its discretion



Heart disease is the leading cause of death for both men and women, but heart disease is preventable and controllable.

### Prevention Plan

- Eat a healthy diet
- Maintain a healthy weight
- Exercise regularly
- Monitor your blood pressure
- Don't smoke
- Limit alcohol use
- Have your cholesterol checked
- Manage your diabetes
- Take your medicine





## TVBA Holds Fourth Annual Business Expo

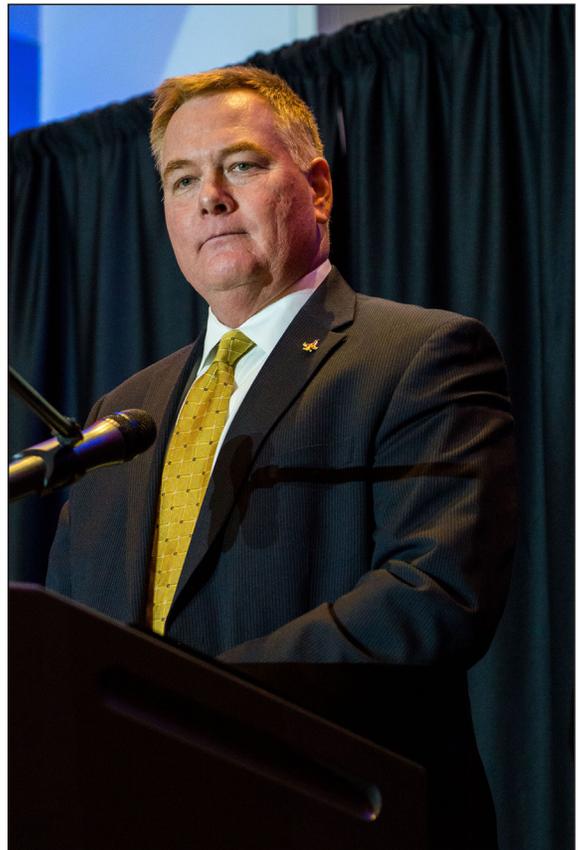
Tennessee Veterans Business Association (TVBA) is a non-profit membership trade league that is dedicated exclusively to the interests of veterans in business. The foundation of the organization is built on four cornerstones: marketing, government advocacy, education and training, and veteran employment issues.

The Keynote Dinner for the Fourth Annual Business and Education Expo was held on Jan. 27. The keynote speaker was Scott ‘Yogi’ Beare, a combat-decorated Naval Aviator responsible for flying the most modern carrier-based fighter aircraft flying today. He is a graduate of the famed Naval Fighter Weapons School “TOPGUN,” as well as a combat-decorated veteran of Desert Storm, where he was awarded two air medals and Navy commendation for valor in aerial combat.

Scott told the audience that he began his naval career in nuclear engineering but soon realized a higher calling. He set his sights on his lifetime passion of becoming a pilot, earning his Navy “wings of gold” in 1987. Scott wanted all veterans to know to set their dreams high and never give up.

Scott’s aviation career reached new heights in 1995 when he was personally selected for the rare opportunity to fly with the Navy’s world renowned flight demonstration team, the “Blue Angels.”

He wanted the audience to know that his success hinged on teamwork that he learned in the navy and flying with the Blue Angels. That teamwork has helped his success in his civilian life.



The keynote speaker at the Business Expo was Scott “Yogi” Beare.

### Contact Information

We would love to hear from you! Please contact us at (865) 576-5643 (phone), or [Karen.reeve@ettp.doe.gov](mailto:Karen.reeve@ettp.doe.gov) (email).

## TVBA Business Expo (continued from p. 2)

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Scott and his family recently moved from Chicago, to Westminster, South Carolina. He has published two books on leadership and frequently speaks on topics of teamwork, leadership, and the pursuit of excellence.

### 2014 TVBA Awards Presentation

Each year the TVBA recognizes member companies that exemplify the veteran spirit within the halls of commerce. These companies provide superior service to our community and nation. Their business leadership brings a credit upon themselves, and the United States of America, according to Jonathan Williams, Founder and Chairman of the Tennessee Veterans Business Association. The winners this year are as follows:

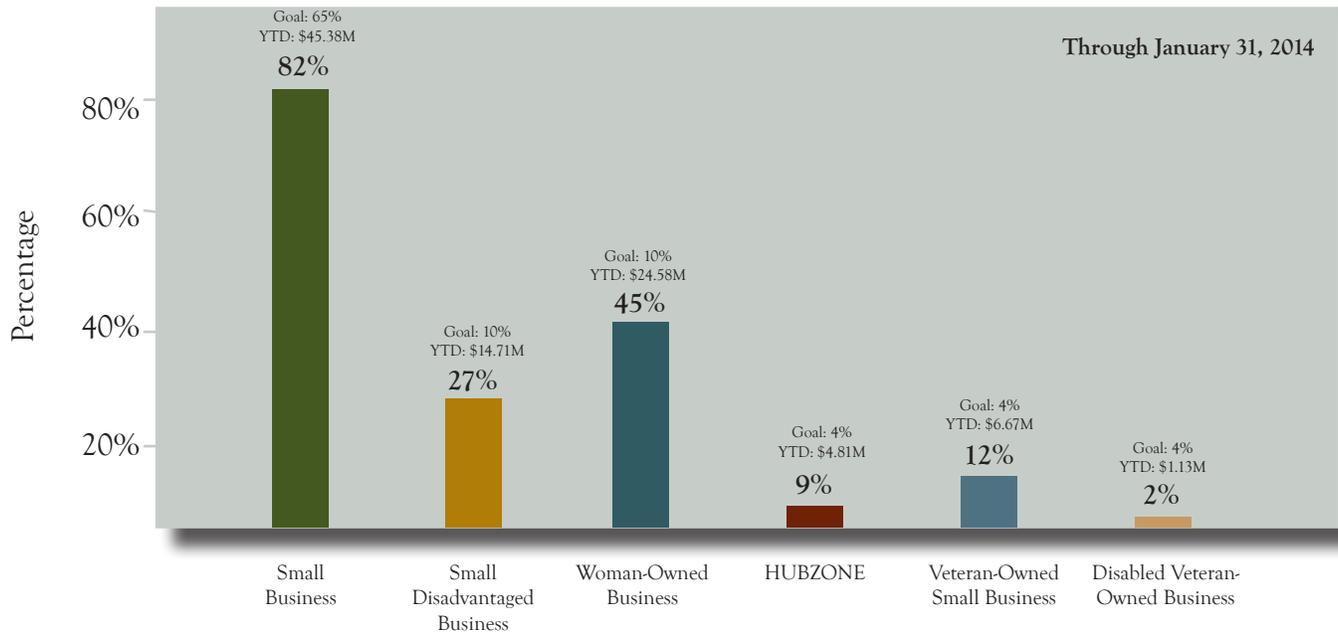
- “Veterans Work” Award went to VR Habilis, LLC – honors a local company that works with and hires veterans
- “Bravo Zulu” Award went to Stowers – presented to a Member company that exemplifies the veteran spirit
- “Veteran Pioneer” Award went to Ventureincite – presented to a member company that is thriving in a unique business model
- “Veteran Innovator” Award went to BES Technologies, LLC – presented to a member company that is an innovator in their field.
- “Veteran Supporter” Award went to UCOR – presented to a company that is a supporter of veteran causes



Brian Quinley of BES Technologies, second from left, presents UCOR's Veteran Supporter Award to, from left, Tony Fountain, Karen Reeve, Vince Maivelett, and Matt Marston.

# UCOR Small Business Statistics

## Summary FY 2014: Percent of Subcontract Dollars Placed with Socioeconomic Firms



## Inception to Date: Percent of Subcontract Dollars Placed with Socioeconomic Firms

