



13th Annual U.S. DOE Small Business Forum and Expo

DOE’s Small Business Forum and Expo was held in Tampa, Florida, on June 10 -12. This issue of the newsletter recaps some of the highlights of the event.

A matchmaking session was held Tuesday, June 10, from 1 to 4:30 p.m. Matchmaking sessions are face-to-face meetings that are invaluable in forging alliances between small businesses and government agencies, prime contractors, and large businesses. UCOR met with 16 individual companies with many new “potential” vendors.

Wednesday morning started with the opening ceremonies and a welcome to the General Sessions. The keynote speaker was entrepreneur and author Clifton Taulbert, founder and president of Freemount Corporation Company. Clifton Taulbert took us inside “Entrepreneurial Thinking” through seven engaging strategies and corresponding stories as well as memories from his life growing up on the Mississippi Delta. According to Taulbert, now the President and CEO of two companies, filmmaker, Pulitzer-nominated author and international lecturer, he could have failed had he not shifted his thinking. What he learned as a boy in the Delta has traveled with him throughout his life. Taulbert’s story of tenacity and fortitude is exactly what is needed to win in business. Another interesting fact about him was that he was on the original team that brought the “Stairmaster Exercise System” to the world.

The FY 2013 Secretarial Small Business Awards were also presented on Tuesday. Following are the winners of those awards.

Federal Small Business (SB) Program Manager

Greg Gonzales, National Nuclear Security Administration

Federal Procurement Director

Mark Brady, Office of Headquarters Procurement Services

Federal SB Achievement Award

National Nuclear Security and Energy Information Administration

DOE Mentor of the Year

Oak Ridge National Laboratory



This year marks the 10th anniversary of the National Safety Council’s National Safety Month. The 2014 National Safety Month theme, “Safety: It Takes All of Us,” was inspired by the idea of continuous risk reduction – a key pillar in the journey to safety excellence.

A successful safety program depends on spotting hazards early, evaluating their risk and removing or controlling them before harm is done. A little effort today has the potential to prevent tragedy tomorrow.



Oak Ridge National Laboratory accepts the DOE Mentor of the Year Award.

DOE Small Business Forum and Expo (continued from p. 1)

Facility Management Contractor SB Program Manager
Cassandra McGee Stuart, Oak Ridge National Laboratory, and Danny Lloyd, Thomas Jefferson National Accelerator Facility

Facility Management Contractor Procurement Director
Joseph Ingraffia, Argonne National Laboratory

Facility Management Contractor SB Achievement
Oak Ridge Associated Universities

DOE Protégé of the Year
Group 14 Engineering, Inc.

8(a) Small Disadvantaged Business of the Year
Wastren EnergX Mission Support, LLC

Woman-Owned Small Business
Performance Excellence Partners, Inc.

HUBZone Small Business
Kairos Consulting Worldwide

Service-Disabled Veteran-Owned Small Business
BNL Technical Services, LLC

SB Technology Transfer (SBIR)/SB Technology Transfer (STTR)
Aerodyne Research, Inc.

Small Business of the Year
Swift & Staley, Inc.

After the award ceremony lunch on our own and there were more sessions participants could take part in, including Uranium Processing Facility Procurement Opportunity, Successful Marketing Tactics for Government Contracts, and Top 10 Reasons Proposals Don't Win.

From 3 to 7 p.m., the exhibit hall opened and company representatives were at their booths.

Thursday was another full day of the forum the exhibit hall was open until 10 a.m. then tear down. There were many breakout sessions going on for people to participate in. Some were:

- Structuring Teaming Agreements – Joint Ventures or Subcontracts?
- WOSB and EDWOSB Programs – Getting Certified
- Generating Success: DOE's Mentor-Protégé Program
- Business Sense: To Bid or Not....
- Access to Capital
- Closing General Session at 4:30 p.m.



Oak Ridge Associated Universities accepts the Facility Management Contractor SB Achievement Award.



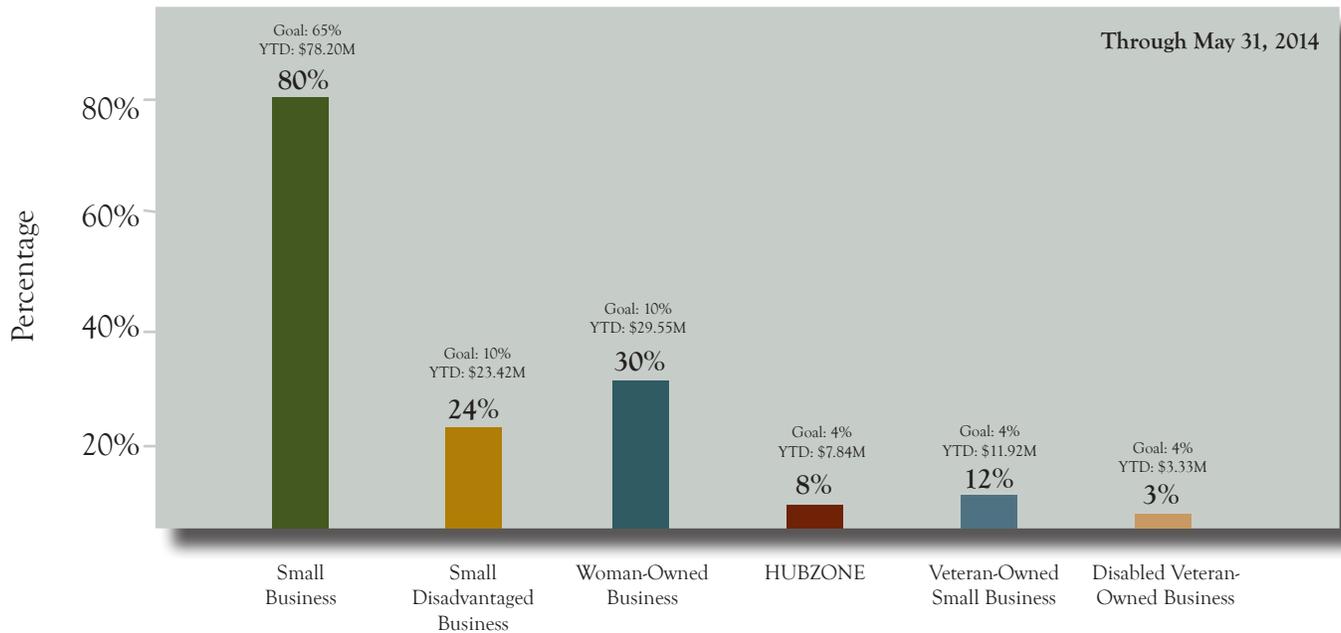
Washington River Protection Solutions nominated the DOE Protégé of the Year, Group 14 Engineering, Inc.



UCOR's Karen Reeve (left) with Elizabeth Wooten, Savannah River Remediation

UCOR Small Business Statistics

Summary FY 2014: Percent of Subcontract Dollars Placed with Socioeconomic Firms



Inception to Date: Percent of Subcontract Dollars Placed with Socioeconomic Firms

