



UCOR
URS|CH2M
Oak Ridge LLC

Small Business News

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ETPA Matchmaking/Tradeshow Event

The East Tennessee Purchasing Association (ETPA) held its 6th Annual Business Matchmaking and Tradeshow on Thursday, July 17, at Rothchild Catering & Conference Center in Knoxville. The doors opened early to allow table and booth setup as well as registration before the event began. Tote bags were provided by Staples.

UCOR participated in the tradeshow to provide information to prospective new vendors.

At 8:15 a.m., a meet-and-greet breakfast, sponsored by SunTrust, was held for registered attendees. Featured speakers included Commissioner Bob Oglesby, Department of General Services; Tim Burchett, Knox County Mayor; Kelly Smith, Director of Legislative Affairs for the Department of General Services; and state senators Becky Duncan Massey and Randy McNally. All spoke highly of this event and encouraged everyone to make the most use of their time.

At 8:55 am Mike Reeves, President ETPA, gave the welcoming and opening remarks, after which the tradeshow and matchmaking began.

Many matchmaking sessions were held during the morning. About 250 appointments were held in the morning, and more than 450 were scheduled for the entire day.

At the same time, a free seminar was being offered featuring Sue Malone with the Small Business Administration (SBA). Her presentation was entitled "SBA Lending Program." This session was well received by small businesses wanting to understand how the Lending Program works.

From noon to 1 p.m., DelAir Mechanical sponsored lunch in Rothchild's Gardenia Room.

After lunch, the tradeshow and matchmaking appointments continued. At 1:30 p.m. another free seminar was offered featuring Gloria Armstead from SBA, who discussed the SBA Certified 8(a) and HubZone Programs. This is always a very exciting presentation and many firms listened to how to get certified.

The afternoon refreshments were sponsored by cfa|contract furniture alliance. The matchmaking appointments then continued. UCOR spoke with 20 different companies in the course of the day.

There were 25 matchmaking tables representing 23 government agencies, 62 vendor booths, and more than 100 other businesses registered to attend, free of charge. UCOR would like to thank ETPA for all their hard work in organizing this event and also all the sponsors who helped support it. This event was very beneficial to UCOR, as it was to other companies, as UCOR looks to obtain new vendors to assist with its cleanup work on the DOE Oak Ridge Reservation.



Back to School Safety

As summer draws to a close, back-to-school season is in full effect. Safety should be a priority for every family as children return to classrooms this fall. Parents should stay up-to-date on the proper safety precautions and share this information with their children to keep them safe throughout the school year.

Back-to-School Safety Checklist

Whether children walk, ride their bicycle, or take the bus to school, it is extremely important that they take proper safety precautions.

Walking to school

Walk on a sidewalk, if available. When on the street with no sidewalk, walk facing the traffic. Before you cross the street, look both ways. Never dart out in front of a parked car.

Cycling to school

Make sure that children wear helmets. They should cycle on the same side of the road as traffic flow and come to complete stops at intersections/crossings.

Lunch and Learn Series: Overhead/G&A Costs

On Thursday, July 24, UCOR's Small Business Program Manager attended a monthly Lunch and Learn Workshop sponsored by the Anderson County Chamber of Commerce, in partnership with the Tennessee Small Business Development Center.

These workshops are designed for small business owners and entrepreneurs who want to increase their chances for successful self-employment. The subject matter, "Overhead and G&A Costs," was presented by Laura Davis, President, Strategic Consulting, Inc. Approximately 45 businesses attended this free training.



Gloria Armstead, Small Business Administration



From left, Penny Owens, Linda Blackburn (seated), and Sherry Bennett with the City of Knoxville



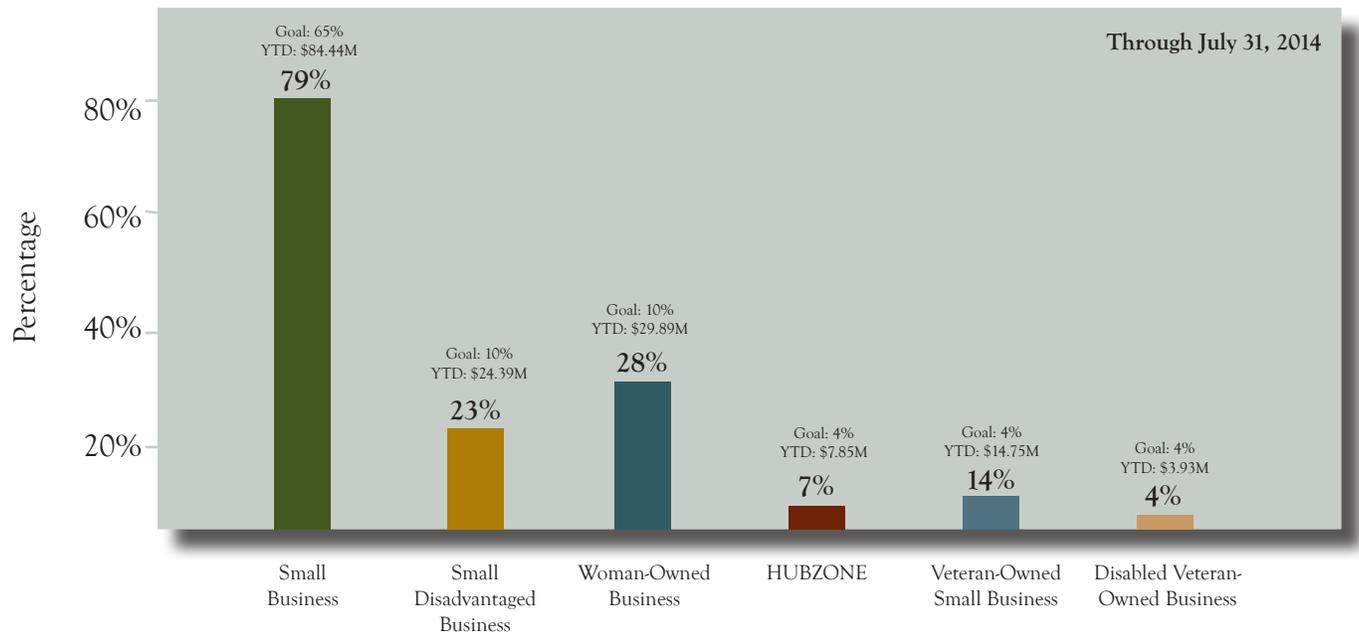
Morris Wilson from the University of Tennessee and Sheila Simpson with the State of Tennessee

Small Business Outreach Events

- Aug. 12, East Tennessee Technology Corridor Field Chapter Inaugural Meeting – Riverside Grill, Oak Ridge, 11:30 – 1 p.m.
- Aug. 20-22, Elite Service-Disabled, Veteran-Owned Small Business, New York
- Aug. 21, Federal Travel Regulations Seminar – Oak Ridge Chamber
- Aug. 26-28, Minority Business Development Agency 2014 Forum, Memphis, Tenn.
- Aug. 29, Business Start-up Seminar, Oak Ridge Chamber
- Sept. 8–11, Safety Fest TN, presented by the Oak Ridge Business Safety Partnership, Y-12 Visitor Services New Hope Center
- Sept. 10, How to Get Your Business Funded, Anderson County Chamber
- Sept. 10-13, Medal of Honor Convention – Knoxville
- Sept. 16, How to do Business with the Government Seminar – Oak Ridge Chamber, 9 a.m. to noon
- Sept. 16, SBA Programs for Government Contracting – Oak Ridge Chamber, 1-3 p.m.
- Sept. 18-19, National HUBZone Conference, Westfields Marriott Conferencing Center in Chantilly, Va.
- Nov. 2–5, National Minority Supplier Development Council – Orlando, Fla.
- Nov 18–20, 15th Annual ETEBA Business Opportunities Conference, Knoxville Convention Center

UCOR Small Business Statistics

Summary FY 2014: Percent of Subcontract Dollars Placed with Socioeconomic Firms



Inception to Date: Percent of Subcontract Dollars Placed with Socioeconomic Firms

